



An **Account Manager** at School Perceptions works full-time with schools and districts across the country to help educational leaders create and implement student, staff, and parent surveys from start to finish. You'd make an excellent candidate if:

**You are:**

- A team-oriented person willing to ask for and receive feedback.
- A self-directing and self-starting person who can accomplish short- and long-term goals in a remote working environment.
- Curious, willing to ask questions, and learn new things.
- A people-person who can build a strong rapport with new and existing customers.

**You will:**

- Generate new business opportunities for School Perceptions.
- Assist the School Perceptions team in promoting our new Key Measurements System (KMS) in schools nationwide. (For more information on the KMS, [check out this video!](#))
- Listen to and provide feedback for school leaders as they customize survey products specific to their schools' needs.
- Aid school leaders in understanding our products and help them deploy our research-based surveys.
- Ensure that survey administration runs seamlessly from start to finish.
- Organize and share results with school administrators, board members, and others.

**You have:**

- A strong attention to details and deadlines to ensure districts get data they need when they need it in easily digestible ways.
- Proficiency in Microsoft Excel, PowerPoint, and Word
- A passion for helping educators (though an education background is not a requirement).
- Excellent written, verbal, and presentation skills with comfort in speaking to and in front of groups.

**You can:**

- Send your letter of interest and resume to [bfoster@schoolperceptions.com](mailto:bfoster@schoolperceptions.com). The deadline to apply is **Monday, June 21<sup>st</sup>, 2021**.

Founded in 2002, School Perceptions is an independent educational research firm that works with school districts, regional service agencies, and state and national organizations. Over 10,000 schools have used School Perceptions to collect millions of survey responses from students, staff, parents, non-parents, and other community stakeholders.

*For 20 years, our mission has never changed:*

**We help educational leaders gather, organize, and use data to make strategic decisions.**